



August 14, 2007

Middle Schools

- Akimel A-al
- Altadefia
- Aprende
- Centennial
- Kyrene
- Pueblo

Elementary Schools

- Brisas
- Cerritos
- Cielo
- Colina
- Esperanza
- Estrella
- Lagos
- Lomas
- Manitas
- Mariposa
- Milenio
- Mirada
- Monte Vista
- Niños
- Norte
- Paloma
- Sierra
- Sureño
- C.I. Waggoner

The Kyrene School District currently has four separate proposals with awarded contracts to various outside providers for special education services. These contracts all end at different months and expire on different years. The District has the following awarded proposals:

- 2003-16
- 2004-35
- 2004-42
- K06-39-09

The Kyrene School District is issuing a new solicitation so the District will only have one proposal with awarded contracts in an effort to simplify our contracts with outside providers.

All firms and individuals that have contracts with the above proposals must respond to this new solicitation. This new solicitation will supercede and replace the above mentioned contracts. All firms and individuals are welcome and encouraged to respond to this new solicitation.

New contracts will begin on date of award and continue through June 30, 2008. Contracts can be extended for successive periods of one year per extension up to a maximum of four years.

If you have any question you can contact me at 480-783-4032 or by e-mail, kcarter@kyrene.org.

Sincerely,

Ken Carter
Director of Purchasing

Signature Programs

- Casa Vida
- Norte Montessori
- Kyrene Preschool

Superintendent

Dr. David K. Schauer

Governing Board

- Mitzi Epstein
- Sue Knudson
- Patrick McGill
- Rae Waters
- Rich Zawtocki

Kyrene, a district of excelling schools



KYRENE SCHOOL DISTRICT NO. 28

NOTICE OF REQUEST FOR PROPOSAL

REQUEST FOR PROPOSAL (RFP) NUMBER: K08-29-12

MATERIAL AND/OR SERVICE: Outside Provider of Special Education Services

RFP DUE DATE: September 18, 2007 TIME: 2:00 PM M.S.T.

RFP OPENING LOCATION: Kyrene School District
Purchasing Department
8700 South Kyrene Road
Tempe, Arizona 85284

In accordance with the School District Procurement Rules in the Arizona Administrative Code (A.C.C.) promulgated by the State Board of Education pursuant to A.R.S. §15-213, competitive sealed proposals for the materials or services specified will be received by the Kyrene School District, at the above specified location, until the time and date cited. Proposals received by the correct time and date will be opened and the name of each offeror will be publicly read.

Proposals shall be in the actual possession of the District, at the location indicated, on or prior to the exact time and date indicated above. Late proposals shall not be considered.

Proposals must be submitted in a sealed envelope with the Request for Proposal number and the offeror's name and address clearly indicated on the envelope. All proposals must be completed in ink or typewritten. Additional instructions for preparing a proposal are provided herein.

***OFFERORS ARE STRONGLY ENCOURAGED TO CAREFULLY READ
THE ENTIRE REQUEST FOR PROPOSAL.***

Contact: Ken Carter
Title: Director of Purchasing
Email: kcarter@kyrene.org

Phone Number: (480) 783-4032
Fax Number: (480) 783-4033
Date: August 22, 2007

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DOCUMENTS REFERENCED:

You may access a copy of the documents referenced within this solicitation at the following web addresses:

Arizona Revised Statutes (A.R.S.) is available at
<http://www.azleg.state.az.us/ArizonaRevisedStatutes.asp>

School District Procurement Rules in the Arizona Administrative Code (A.A.C.) is available at
http://www.azsos.gov/public_services/Title_07/7-02.htm

I.R.S. W-9 form (Request for Taxpayer I.D. Number) is available at
<http://ftp.fedworld.gov/pub/irs-pdf/fw9.pdf>



OFFER AND ACCEPTANCE

Solicitation No.: K08-29-12

*Kyrene School District No. 28
Purchasing Department
8700 South Kyrene Road
Tempe, Arizona 85284*

OFFER

TO THE KYRENE SCHOOL DISTRICT:

The undersigned hereby offers and agrees to furnish the material, service, or construction in compliance with all terms, conditions, specifications and amendments in the Solicitation. Signature also certifies understanding and compliance with paragraph one of the District's Standard Terms and Conditions.

For clarification of this offer, contact:

Name: _____ Phone: _____ Fax: _____

Company Name: _____

Address: _____

City, State, Zip: _____

Signature of Person Authorized to Sign Offer

Title

Printed Name

Date

ACCEPTANCE OF OFFER
(For Kyrene School District Use Only)

The Offer is hereby accepted.

The Contractor is now bound to sell the materials, services or construction as indicated by the attached Notice of Award and based upon the solicitation, including all terms, conditions, specifications, amendments, etc. and the Contractor's Offer as accepted by the Kyrene School District.

The contract is for: **Outside Provider of Special Education Services**

This contract shall henceforth be referenced to as Contract No. **K08-29-12**. The Contractor is cautioned not to commence any billable work or to provide any material or service under this contract until Contractor receives an executed purchase order.

Awarded this _____ day of _____, 20_____.

Kyrene School District No. 28

Business Manager



INSTRUCTIONS TO OFFERORS

- 1. PREPARATION OF PROPOSAL:**
 - a. **Forms:** All bids shall be on the forms provided in this Request for Proposal package. It is permissible to copy these forms if required. Facsimiles, telegraphic bids or mailgrams will not be considered.
 - b. **Evidence of Intent to be Bound:** The Offer and Acceptance document must be submitted with an original ink signature by the person authorized to sign the bid.
 - c. **Typed or Ink Corrections:** The Offer must be typed or in ink. Erasures, interlineations or other modifications in the bid shall be initialed in original ink by the authorized person signing the Offer and Acceptance. No bid shall be altered, amended or withdrawn after the specified bid due time and date.
 - d. **Unit Price Prevails:** In case of error in the extension of prices in the bid, unit price shall govern.
 - e. **Days:** Periods of time, stated as a number of days, shall be calendar days unless otherwise specified.
 - f. **Duty to Examine:** It is the responsibility of all Bidders to examine the entire Request for proposal package and seek clarification in writing of any item or requirement that may not be clear and to check all responses for accuracy before submitting a bid. Negligence in preparing a Bid confers no right of withdrawal after due time and date.
 - g. **Bidders List:** Vendors who fail to respond to solicitations for two consecutive procurements of similar items may be removed from the applicable bidders list.
- 2. INQUIRIES:** Any question related to this Request for Proposal shall be directed to the person whose name appears on the cover of this document. Offerors shall not contact or ask questions of the school or department for which the requirement is being procured. Questions should be submitted in writing when time permits. The District may require any and all questions to be submitted in writing at the District's sole discretion. Any correspondence related to a solicitation shall refer to the appropriate solicitation number, page and paragraph number. However, the Offeror shall not place the solicitation number on the outside of an envelope containing questions, since such an envelope may be identified as a sealed Proposal and may not be opened until after the official solicitation due date and time.
- 3. LATE PROPOSAL:** Late proposals shall not be considered, except as provided in the School District Procurement Rules. An Offeror submitting a late proposal shall be so notified.
- 4. WITHDRAWAL OF PROPOSAL:** At any time prior to a specified solicitation due time and date a Bidder (or designated representative) may withdraw the proposal. Facsimile, telegraphic or mailgram withdrawals shall not be considered.
- 5. AMENDMENT OF PROPOSAL:** The Offeror shall acknowledge receipt of a Solicitation Amendment by signing and returning the document on or before the specified due time and date. Failure to return a signed copy of a material Solicitation Amendment or to follow the instructions for acknowledgment of the Solicitation Amendment shall result in rejection of the Offer.
- 6. PAYMENT:** The District shall make every effort to process payment for the purchase of goods or services within ten (10) calendar days after receipt of goods or services and a correct notice of amount due, unless a good faith dispute exists as to any obligation to pay all or a portion of the account. Any bid that requires payment in less than ten (10) calendar days shall not be considered.
- 7. DISCOUNTS:** Payment discount periods shall be computed from the date of receipt of material/service or correct invoice, whichever is later, to the date the District's warrant is mailed. Unless freight and other charges are itemized, any discount provided shall be taken on full amount of invoice. Payment discounts of ten (10) calendar days or more shall be deducted from the bid price in determining the low bid. However, the District shall be entitled to take advantage of any payment discount offered by the Vendor provided payment is made within the discount period.
- 8. TAXES:** The District is exempt from Federal Excise Tax, including the Federal Transportation Tax. Sales tax, as required, shall be indicated as a separate item.
- 9. AWARD OF CONTRACT:**
 - a. Unless the Offeror states otherwise, or unless otherwise provided within the Request for Proposal, the District reserves the right to make multiple awards or to award by individual line item, by group of line items, or as a total, whichever is deemed most advantageous to the District.
 - b. Notwithstanding any other provision of the Request for Proposal, the District reserves the right to:
 - (1) Waive any immaterial defect or informality; or
 - (2) Reject any or all bids, or portions thereof; or
 - (3) Cancel/Reissue a Request for Proposal.
 - c. A response to a Request for Proposal is an offer to contract with the District based upon the terms, conditions and specifications contained in the District's Request for Proposal. Proposals do not become contracts unless and until they are accepted by the Kyrene School District Governing Board and an offer and acceptance form or other award document is executed by an authorized District official. The contract has its inception in the award document, eliminating a formal signing of a separate contract. For that reason, all of the terms and conditions of the procurement contract are contained in the Request for Proposal, unless modified by a Solicitation Amendment, a Contract Amendment, or by mutually agreed terms and conditions in the contract documents.



STANDARD TERMS AND CONDITIONS

The following terms and conditions are an explicit part of the solicitation and any resultant contract.

1. **CERTIFICATION:** By signature in the offer section of the offer and acceptance page, Bidder/Offeror certifies that:
 - A. The submission of the offer did not involve collusion or other anti-competitive practices.
 - B. The Bidder/Offeror shall not discriminate against any employee, or applicant for employment in violation of State Executive Order 75-5 and 99-4 or A.R.S. 41-1461 et. seq.
 - C. The Bidder/Offeror has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted offer. Failure to provide a valid signature affirming the stipulations required by this clause shall result in the rejection of the offer. Signing the offer with a false statement shall void the offer, any resulting contract and may be subject to remedies provided by law.
2. **GRATUITIES:** The District may, by written notice to the Contractor, cancel this contract if it is found by the District that gratuities, in the form of entertainment, gifts or otherwise, were offered or given by the Contractor or any agent or representative of the Contractor, to any officer or employee of the District with a view toward securing a contract, securing favorable treatment with respect to the awarding, amending, or the making of any determinations with respect to the performing of such contract. In the event this contract is canceled by the District pursuant to this provision, the District shall be entitled, in addition to any other rights and remedies, to recover or withhold from the Contractor the amount of the gratuity.
3. **APPLICABLE LAW:** This contract shall be governed by, and the District and Contractor shall have all remedies afforded each by, the Uniform Commercial Code, as adopted in the State of Arizona, except as otherwise provided in this contract or in statutes or rules or regulations pertaining specifically to the District. This contract shall be governed by the law of the State of Arizona, and suits pertaining to this contract shall be brought only in Federal or State courts in the State of Arizona.
4. **SCHOOL DISTRICT PROCUREMENT RULES:** Unless expressly provided otherwise herein, the School District Procurement Rules (A.A.C. R7-2-1001 through R7-2-1195) and School Board Policies are a part of this document as if fully set forth herein.
5. **LEGAL REMEDIES:** All claims and controversies shall be subject to the School District Procurement Rules (A.A.C. R7-2-1001 through R7-2-1195).
6. **CONTRACT:** The contract shall be based upon the solicitation issued by the District and the offer submitted by the Contractor in response to the solicitation. The offer shall substantially conform to the terms, conditions, specifications and other requirements set forth within the text of the solicitation. The District reserves the right to clarify any contractual terms with the concurrence of the Contractor, however, any substantial non-conformity in the offer shall be deemed non-responsive and the offer rejected. The contract shall contain the entire agreement between the District and the Contractor relating to this requirement and shall prevail over any and all previous agreements, contracts, proposals, negotiations, purchase orders or master agreements in any form.
7. **CONTRACT AMENDMENTS:** This contract may be modified only by a written contract amendment signed by persons duly authorized to enter into contracts on behalf of the District and the Contractor.
8. **VERBAL RESPONSES:** Any inquiry that results in changes to the Solicitation shall be answered solely through a written Solicitation Amendment. An Offeror may not rely on verbal responses to its inquiries.
9. **PROVISIONS REQUIRED BY LAW:** Each and every provision of law and any clause required by law to be in the contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party the contract shall forthwith be physically amended to make such insertion or correction.
10. **TERMINATION BY THE DISTRICT:** The District may cancel this contract without penalty or further obligation if any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the District is or becomes, at any time while the contract or any extension of the contract is in effect, an employee of or a consultant to any other party to this contract with respect to the subject matter of the contract. Such cancellation shall be effective when written notice from the Superintendent is received by the parties to this contract, unless the notice specifies a later time.
11. **SEVERABILITY:** The provisions of this contract are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the contract which may remain in effect without the invalid provision or application.
12. **RELATIONSHIP OF PARTIES:** It is clearly understood that each party shall act in its individual capacity and not as an agent, employee, partner, joint venturer, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other party for any purpose whatsoever. The Contractor is advised that taxes or social security payments shall not be withheld from a district payment issued thereunder and that Contractor should make arrangements to directly pay such expenses, if any.
13. **INTERPRETATION - PAROL EVIDENCE:** This contract is intended by the parties as a final expression of their agreement and is intended also as a complete and exclusive statement of the terms of this agreement. No course of prior dealings between the parties and no usage to the trade shall be relevant to supplement or explain any term used in this contract. Acceptance or acquiescence in a course of performance rendered under this contract shall not be relevant to determine the meaning of this contract even though the accepting or



STANDARD TERMS AND CONDITIONS

acquiescing party has knowledge of the nature of the performance and opportunity to object. Whenever a term defined by the School District Procurement Rules is used in this contract, the definition contained in such rules shall control.

- 14. ASSIGNMENT - DELEGATION:** No right or interest in this contract shall be assigned by the Contractor without prior written permission of the District and no delegation of any duty of Contractor shall be made without prior written permission of the District. The District shall not unreasonably withhold approval and shall notify the Contractor of the District's position within fifteen (15) days of receipt of written notice by the Contractor.
- 15. SUBCONTRACTS:** No subcontract shall be entered into by the Contractor with any other party to furnish any of the material, service or construction specified herein without the advance written approval of the District. All subcontracts shall comply with Federal, State and local laws and regulations which are applicable to the services covered by the subcontract and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the Subcontractor were the Contractor referred to herein. The Contractor is responsible for contract performance whether or not Subcontractors are used. The District shall not unreasonably withhold approval and shall notify the Contractor of the District's position within fifteen (15) days of receipt of written notice by the Contractor.
- 16. RIGHTS AND REMEDIES:** No provision in this document or in the Vendor's offer shall be construed, expressly or by implication as a waiver by either party of any existing or future right and/or remedy available by law in the event of any claim of default or breach of contract. The failure of either party to insist upon the strict performance of any term or condition of the contract or to exercise or delay the exercise of any right or remedy provided in the contract, or by law, or the acceptance of materials or services, or the payment for materials or services, shall not release either party from any responsibilities or obligations imposed by this contract or by law, and shall not be deemed a waiver of any right of either party to insist upon the strict performance of the contract.
- 17. PROTESTS:** Protests shall be filed, and shall be resolved, in accordance with A.A.C. R7-2-1141 through R7-2-1185. A protest shall be in writing and shall be filed with the District Representative. A protest of a solicitation shall be received at the District Purchasing Department before the solicitation opening date. A protest of a proposed award or of an award shall be filed within ten (10) days after the protester knows or should have known the basis of the protest. A protest shall include:
- The name, address and telephone number of the protester;
 - The signature of the protester or its representative;
 - Identification of the solicitation or contract number;
 - A detailed statement of the legal and factual grounds of the protest including copies of relevant documents; and
 - The form of relief requested.
- 18. WARRANTIES:** Contractor warrants that all material, service or construction delivered under this contract shall conform to the specifications of this contract. Mere receipt of the material, service, or construction specified and any inspection incidental thereto by the District shall not alter or affect the obligations of the Contractor or the rights of the District under the foregoing warranties. Warranties of furniture and equipment received during the months of June through August shall commence on the date of school openings. Additional warranty requirements may be set forth in this document.
- 19. INDEMNIFICATION:** Contractor shall indemnify, defend, and save harmless the District from any and all claims, demands, suits, actions, proceedings, losses, costs, and damages of every kind and description, including any reasonable attorneys' fees and/or litigation expenses, which may be brought or made against or incurred by the District on account of loss of or damage to any property or for injuries to or death of any person, caused by, arising out of, or contributed to, in whole or in part, by reason of any act, omission, professional error, fault, mistake, or negligence of the contractor, its employees, agents, representatives, or subcontractors, or of their employees, agents, or representatives, in connection with or incidental to the performance of this agreement, or arising out of worker's compensation claims, unemployment compensation claims, or unemployment disability compensation claims of employees of the contractor and/or its subcontractors or claims under similar laws or obligations. The contractor's obligation under this section shall not extend to any liability caused by the sole negligence of the District or its employees.
- 20. OVERCHARGES BY ANTITRUST VIOLATIONS:** The District maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the Purchaser. Therefore, to the extent permitted by law, the Contractor hereby assigns to the District any and all claims for such overcharges as to the goods or services used to fulfill the contract.
- 21. FORCE MAJEURE:**
- Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this contract if and to the extent that such party's performance of this contract is prevented by reason of force majeure. The term "force majeure" means an occurrence that is beyond the control of the party affected, which occurs without its fault or negligence, and which it is unable to prevent by exercising reasonable diligence. Without limiting the foregoing, force majeure includes acts of God, acts of the public enemy, war, riots, strikes, mobilization, labor disputes, civil disorders, fire, flood, lockouts, injunctions-intervention-acts, or failures or refusal to act by government authority, and other similar occurrences. The force majeure shall be deemed to commence when the party declaring force majeure notifies the other party of the existence of the force majeure and shall be deemed to continue as long as the results or effects of the force majeure prevent the party from resuming performance in accordance with this agreement.
- Force majeure shall not include the following occurrences:
- Late delivery of equipment or materials caused by congestion at a manufacturer's plant or elsewhere, or by an oversold condition of the market.



STANDARD TERMS AND CONDITIONS

2. Late performance by a subcontractor unless the delay arises out of a force majeure occurrence in accordance with this force majeure term and condition. Any delay or failure in performance by either party hereto shall not constitute default hereunder or give rise to any claim for damages or loss of anticipated profits if, and to the extent that, such delay or failure is caused by force majeure.
 - B. If either party is delayed at any time in the progress of the work by force majeure, the delayed party shall notify the other party in writing as soon as is practical, of the commencement of such delay and shall specify the causes of such delay in such notice. Such notice shall be hand delivered or mailed certified-return receipt and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing when it has done so. The time of completion shall be extended by contract modification for a period of time equal to the time that the results or effects of such delay prevent the delayed party from performing in accordance with this contract.
- 22. RIGHT TO ASSURANCE:** Whenever one party to this contract in good faith has reason to question the other party's intent to perform, it may demand that the other party give a written assurance to this intent to perform. In the event that a demand is made and no written assurance is given within five (5) days, the demanding party may treat this failure as an anticipatory repudiation of the contract.
- 23. RECORDS:** Pursuant to A.R.S. 35-214 and 35-215, each Contractor shall retain, and shall contractually require each Subcontractor to retain, all books, accounts, reports, files and other records relating to the acquisition and performance of the contract for a period of five (5) years after the completion of the contract. All such documents shall be subject to inspection and audit at reasonable times. Upon request, a legible copy of any or all such documents shall be produced at the offices of the District.
- 24. ADVERTISING:** Contractor shall not advertise or publish information concerning this contract, without the prior written consent of the District.
- 25. RIGHT TO INSPECT PLANT:** The District may, at reasonable times and at its expense, inspect the plant or place of business of a Contractor or Subcontractor which is related to the performance of any contract as awarded or to be awarded.
- 26. INSPECTION:** All material, service or construction are subject to final inspection and acceptance by the District. Material, service or construction failing to conform to the specifications of this contract shall be held at Contractor's risk and may be returned to the contractor. If so returned, all costs are the responsibility of the Contractor.
- 27. EXCLUSIVE POSSESSION:** All services, information, computer program elements, reports and other deliverables which may be created under this contract are the sole property of the District and shall not be used or released by the Contractor or any other person except with prior written permission of the District.
- 28. PURCHASE ORDERS:** The District shall issue a purchase order for the goods or services covered by this contract. All such purchase orders will reference the contract number as indicated on the Offer and Acceptance page.
- 29. PACKING AND SHIPPING:** (if applicable) Contractor shall be responsible for industry standard packing which conforms to requirements of carrier's tariff and ICC regulations. Containers shall be clearly marked as to lot number, destination, address and purchase order number. All shipments shall be F.O.B. Destination, Kyrene School District No. 28, 8700 South Kyrene Road, Tempe, Arizona 85284 unless otherwise notified by the District. C.O.D. shipments will not be accepted.
- 30. TITLE AND RISK OF LOSS:** The title and risk of loss of material or service shall not pass to the District until the District actually receives the material or service at the point of delivery, unless otherwise provided within this contract.
- 31. NO REPLACEMENT OF DEFECTIVE TENDER:** Every tender of materials must fully comply with all provisions of this contract. If a tender is made which does not fully conform, this shall constitute a breach and contractor shall not have the right to substitute a conforming tender.
- 32. DEFAULT IN ONE INSTALLMENT TO CONSTITUTE TOTAL BREACH:** Contractor shall deliver conforming materials in each installment or lot of this contract and may not substitute nonconforming materials. Delivery of nonconforming materials or a default of any nature, at the option of the District, shall constitute a breach of the contract as a whole.
- 33. SHIPMENT UNDER RESERVATION PROHIBITED:** Contractor is not authorized to ship materials under reservation and no tender of a bill of lading shall operate as a tender of the materials.
- 34. LIENS:** All goods, services and other deliverables supplied to the District under this contract shall be free of all liens other than the security interest held by the Contractor until payment in full is made by the District. Upon request of the District, the Contractor shall provide a formal release of all liens.
- 35. PAYMENT:** A separate invoice shall be issued for each shipment of material or service performed, and no payment shall be issued prior to receipt of material, service or construction and correct invoice.
- 36. LICENSES:** Contractor shall maintain in current status all Federal, State, and local licenses and permits required for the operation of the business conducted by the Contractor as applicable to this contract.



STANDARD TERMS AND CONDITIONS

- 37. COST OF BID PREPARATION:** The District shall not reimburse the cost of developing, presenting or providing any response to this solicitation. Offers submitted for consideration should be prepared simply and economically, providing adequate information in a straightforward and concise manner.
- 38. CONFIDENTIAL INFORMATION:**
- A. If a person believes that a bid, proposal, offer, specification, or protest contains information that should be withheld, a statement advising the Procurement Officer of this fact shall accompany the submission and the information shall be so identified wherever it appears.
 - B. The information identified by the person as confidential shall not be disclosed until the District makes a written determination.
 - C. The District shall review the statement and information and shall determine in writing whether the information shall be withheld.
 - D. If the District determines to disclose the information, the District shall inform the Bidder in writing of such determination.
- 39. AUTHORIZED CHANGES:** The District reserves the right at any time to make changes in any one or more of the following: a) methods of shipment or packing; b) place of delivery; and c) quantities. If any change causes an increase or decrease in the cost of or the time required for performance, an equitable adjustment may be made in the price or delivery schedule, or both. Any claim for adjustment shall be deemed waived unless evidenced in writing and approved by the Coordinator of Finance prior to the institution of the change.
- 40. TERMINATION FOR CONVENIENCE:** The District reserves the right to terminate any resulting order or contract upon thirty (30) days written notice. The District will be responsible only for those standard items which have been delivered and accepted. If the items being purchased are truly unique and therefore not salable or useable for any other application, the District will reimburse the Contractor for actual labor, material, and burden costs, plus a profit not to exceed 8%. Title to all materials, work-in-progress, and completed but undelivered goods, will pass to the District after costs are claimed and allowed. The Contractor shall submit detailed cost claims in an acceptable manner and shall permit the District to examine such books and records as may be necessary in order to verify the reasonableness of any claims. In the event of non-availability of funding, any resulting order or contract is subject to immediate termination, without penalty, by the District's Governing Board. In addition, all agreements are subject to review by the Maricopa County Attorney.
- 41. PUBLIC RECORD:** All offers submitted in response to this Request for Proposal shall become the property of the District and shall become a matter of public record available for review, subsequent to the award notification.



SPECIAL TERMS AND CONDITIONS

1. **PURPOSE:** Pursuant to provisions of the School District Procurement Rules, the Kyrene School District intends to enter into a contract (with the District having the option to extend the contracts for four (4) additional one-year periods) with qualified firms and individuals to provide Special Education Services for Special Needs Students in the Kyrene School District. The District reserves the right to source out these services, if necessary, during the term of the contract.
2. **AUTHORITY:** This solicitation as well as any resultant contract is issued under the authority of the Business Manager. No alteration on any resultant contract may be made without the express written approval of the Business Manager in the form of an official contract amendment. Any attempt to alter any contract without such approval is a violation of the contract and the School District Procurement Rules. Any such action is subject to legal and contractual remedies available to the District inclusive of, but not limited to, contract cancellation, suspension and/or debarment of the contractor.
3. **CONTRACT TYPE:** Fixed Price Term.
4. **OFFER ACCEPTANCE PERIOD:** In order to allow for an adequate evaluation, the District requires an offer in response to this solicitation to be valid and irrevocable for sixty (60) days after the opening time and date.
5. **INQUIRIES:** All questions related to this solicitation shall be in writing. Direct inquiries to the contact person listed on the cover of this document via mail, fax or email. Bidders shall not contact or ask question of the school or department for which this requirement is being procured. Any correspondence related to a solicitation shall refer to the appropriate solicitation number, page and paragraph number. However, the Bidder shall not place the solicitation number on the outside of an envelope containing questions, since such an envelope may be identified as a sealed bid and may not be opened until after the official solicitation due time and date. All questions shall be responded to as soon as possible.
6. **PROPOSAL OPENING:** Proposals shall be opened on the date and time, and at the place designated on the cover page of this document, unless amended in writing by the District. The name of each offeror shall be read at this time. All offers and any modifications and other information received in response to the Request for Proposals shall be shown only to authorized District personnel having a legitimate interest in the evaluation. After contract award, the proposals and evaluation document shall be open for public inspection.
7. **RESPONSE FORMAT:** All proposal responses are to be in the same form as this Request for Proposal. Address each requirement in the same order as has been requested.
8. **DISCUSSIONS:** In accordance with A.R.S. 41-2534, after the initial receipt of proposals, the District reserves the option to conduct discussions with those offerors who submit proposals determined by the District to be reasonably susceptible of being selected for award.
9. **BEST AND FINAL OFFERS:** If discussions are conducted pursuant to R7-2-1047, the District shall issue a written request for best and final offers. If offerors do not submit a notice of withdrawal or a best and final offer, the immediate previous offer will be construed as the best and final offer.
10. **TERM OF CONTRACT:** The term of any resultant contract shall commence on the date of award and shall continue through June 30, 2008 unless terminated, canceled or extended as otherwise provided herein.
11. **CONTRACT EXTENSION:** By mutual written contract amendment, any resultant contract may be extended for successive periods of one (1) year per extension up to a maximum of four (4) years.
12. **MULTI-TERM CONTRACT:** A multi-term contract is being utilized for this procurement because such a contract will serve the best interest of the District by encouraging effective competition or otherwise promoting economics in the District procurement. The estimated requirements cover the period of the contract and are reasonable and continuing.
13. **MULTIPLE AWARDS:** In order to assure that any ensuing contracts will allow the District to fulfill current and future requirements, the District reserves the right to award contracts to multiple companies. The actual utilization of any contract will be at the sole discretion of the District. The fact that the District may make multiple awards should be taken into consideration by each potential contractor. The award will be limited to the least number of suppliers that the District determines is necessary to meet the needs of the District. The District reserves the right to competitively bid any commodity, if deemed to be in the District's best interest.



SPECIAL TERMS AND CONDITIONS

14. **PRICE ADJUSTMENT:** The District may review a fully documented request for a price increase only after the contract has been in effect for one (1) year. A price increase adjustment shall only be considered at the time of a contract extension and shall be a factor in the extension review process. The District shall determine whether the requested price increase or an alternate option is in the best interest of the District.
15. **PRICE REDUCTION:** A price reduction adjustment may be offered at any time during the term of a contract and shall become effective upon notice.
16. **LICENSES:** Contractor shall maintain in current status all federal, state and local licenses and permits required by the operation of the business conducted by the contractor.
17. **BILLINGS:** All billing notices shall identify the specific item(s) being billed. Items are to be identified by name, model/serial number as most applicable. Any purchase/delivery order issued will refer to the contract number resulting from this solicitation.
18. **INSURANCE:** The District requires a complete and valid certificate insurance prior to the commencement of any service or activity specified in this solicitation. The District will notify the successful contractor(s) of the intent to issue a contract award. The successful contractor(s) must at that time submit an original copy of the attached certificate of insurance for coverage in the minimum amounts stated. The coverage shall be maintained in full force and effect during the term of the contract and shall not serve to limit any liabilities or any other contractor obligations.
19. **OFFEROR'S EMPLOYEES:** Offeror agrees that the individuals provided to the District on a temporary basis are Offeror's, not the District's, employees.

Offeror agrees that it is solely responsible for its own acts and omissions and for those of its employees and that Offeror and any employees working for Offeror are the sole responsibility of Offeror for the purposes of any and all legal requirements, including, but not limited to, obligations and liabilities in the following areas:

Workers' Compensation Insurance
Federal and State Unemployment Taxes
Federal and State Withholding and Reporting Requirements
Unemployment Compensation Insurance
Federal, State, and Local Employment Laws

Offeror agrees that it or its employees are not entitled to any benefits or protections that accrue from an employment relationship with the District, including, but not limited to, health insurance, life insurance, due process rights, and/or vacation/holiday pay.

The District will not provide Offeror or its employees any business registrations or licenses that may be required. The District will not combine business operations with Offeror.

Neither Offeror nor its employees are to be considered agents or employees of the District for any purpose. It is understood and agreed that the District does not require Offeror to provide services exclusively to District and that Offeror and its employees are free to contract to provide services to other companies while it is under contract with the District.

In compliance with all applicable laws, the Offeror shall, at no charge to the District, conduct drug/alcohol testing, fingerprint checks, reference checks and background checks of each individual who will perform services for the District to ascertain that there is no history of behavior that would make the individual unsuitable to work with children or work in a school setting. These checks must be completed before the individual provides any services to the District. At the discretion of the District, these services may be provided at cost to the successful offeror. The fingerprint and background checks will be conducted in accordance with applicable laws, including current Arizona Revised Statutes § 15-512 and/or 15-534, as applicable. At any time, the District will have access to and receive copies of the results of the Offeror's drug/alcohol test or fingerprint/reference/background checks.

At any time, and for any reason, the District may request or reject any of Offeror's employees.

Offeror agrees to comply with the District's rules, regulations, and policies, as the District may modify from time to time.



SPECIAL TERMS AND CONDITIONS

- 20. EXISTING CONTRACTS:** It is an express requirement that any firm who submits a proposal to this RFP hereby suspends any existing agreement with the Kyrene School District #28 or District related organization upon award and unilaterally terminates any previous agreement.
- 21. EVALUATION:** Representatives of the District will evaluate the proposals and rank them from the most likely to the one least likely to meet the requirements outlined in the RFP. If several proposals are very closely ranked, the District may call for interviews to assist in the decision making. In addition to interviews, the District reserves the option to call for and enter into discussions with the firms considered most likely to meet the requirements for the purpose of negotiations, on pricing and/or other portions of the proposal, if considered by the District to be in the best interest of the District.

Evaluation criteria are listed below in their relative order of importance (Specific weighing may be used, but will not be required):

1. Responsiveness of the proposal in clearly stating and understanding the scope of work, and in meeting the requirements of the RFP.
 2. Past performance.
 3. Qualifications of the Offeror, financial and otherwise, to provide the District with these services for the required period of time, provide appropriate staffing, provide necessary resources and show a history of demonstrated competence.
 4. District's assessment of the Offeror's abilities to meet and satisfy the needs of the District, taking into consideration additional services, or expertise offered, that exceed the requirements, or the vendor's inability to meet some of the requirements of the specifications.
 5. Information obtained by the District from Offeror's references or other clients.
 6. Cost – While cost is a significant factor in considering the placement of the awards, it is not the only factor. The award will not be based on price alone, nor will it be based solely upon the lowest fees submitted.
- 22. CONTRACT CANCELLATION:** This contract is subject to cancellation pursuant to A.R.S. 38-511. This contract is critical to the District and the District reserves the right to immediately cancel the whole or any part of this contract due to failure of the contractor to carry out any materials obligation term or condition of the contract. The District shall issue a written notice of default effective at once and not deferred by any interval of time. Default shall be for acting or failing to act as in any of the following:
- A. The contractor provides material that does not meet the specifications of the contract;
 - B. The contractor fails to adequately perform the services set forth in the specifications of the contract;
 - C. The contractor fails to complete the work required or furnish the materials required within the time stipulated in the contract;
 - D. The contractor fails to make progress in the performance of the contract and/or gives the District reason to believe that the contractor will not or cannot perform to the requirements of the contract.

The District may resort to any single or combination of the following remedies:

- A. Cancel any contract;
- B. Reserve all rights or claims to damage for breach of any covenants of the contract;
- C. Perform any test or analysis on materials for compliance with the specifications of the contract. If the result of any test confirms a material non-compliance with the specifications, any reasonable expense of testing shall be borne by the contractor.
- D. In case of default, the District reserves the right to purchase materials, or to complete the required work in accordance with the School District Procurement Rules. The District may recover reasonable excess costs from the contractor by:
 1. Deduction from an unpaid balance.
 2. Collection against the bid and/or performance bond; or
 3. Any combination of the above or any other remedies as provided by law.



SCOPE OF WORK

Mandatory Qualifications

The following qualifications are mandatory for individuals providing services in special education schools or agencies:

1. Must be an Arizona Department of Education certified Vision Impaired Teacher.
2. Must be an Arizona Department of Education certified Hearing Impaired Teacher.
3. Must hold a certificate in Orientation and Mobility
4. Must be an Arizona Department of Education certified Speech Therapist or licensed by the Department of Health Services.
5. Must be an Occupational Therapist registered by the appropriate State agency.
6. Must be a Physical Therapist registered by the appropriate State agency.
7. Must be a licensed Practical Therapy Assistant (LPTA) or Certified Occupational Therapy Assistant (COTA) with two-year degree.
8. Must be a certified School Psychologist.
9. Must be a certified Special Education Teacher.
10. Assistive Technology Services – Any service that directly assists an individual with a disability in the selection, acquisition or use of an assistive technology device. Includes, the evaluation, selecting, designing, fitting, customizing, adapting, adjusting, maintenance of assistive technology devices along with providing training or technical assistance for school personnel.
11. Please indicate language if able to provide Bilingual Assessment (speech and psychological).
12. Must have pediatric experience.
13. Must be willing to travel between schools.

Scope of Services

The selected outside provider for special education services will be required to provide the following at the Kyrene School District facilities.

1. Respond to referrals for evaluations from Individualized Educational Program (IEP) Teams.
2. Coordinate and complete evaluations for students.
3. Participate in IEP meetings for students requiring services.
4. Provide consultation and technical assistance to staff and parents.
5. Provide up to date information to staff and parents about materials, equipment, and methods.
6. Provide up to date information to Special Programs Director and staff about legal requirements.
7. Provide needed training to District staff to enable them to assist in and carry out related IEP goals.
8. Troubleshoot problems experienced by District staff in operation of materials and equipment.
9. Provide instructional services to students.



PROPOSAL FORMAT

Proposal Requirements

1. All questions regarding this Request for Proposal (RFP) must be directed to the buyer as indicated on the cover page of this document.
2. One (1) original and Two (2) copies of each proposal should be submitted on the forms and in the format specified in the RFP. The District will not provide any reimbursement for the cost of developing or presenting proposals in response to this RFP. Failure to include the requested information may have a negative impact on the evaluation of the offeror's proposal.
3. A signed letter of interest, stating the firm or individual's interest and qualifications in providing these services; a brief history of the firm; the names and resumes of principals of the firm; and key individuals who will be assigned to work with the District in assigning personnel; details of any technical training, or specialized education; professional organizations in which the firm is active; publications or other media to which the firm has contributed and any other accomplishments pertinent to the District's needs.
4. Summary of the firm's/individual's experience on similar types and sizes of assignments. This summary must include your firm's pediatric experience to provide these services.
5. Resources of the firm/individual (i.e. number of partners, owners, associates, clerical staff, etc.).
6. A summary of professional or staff training education programs of the firm.
7. Client references (preferably a minimum of three) – especially other local school districts and governmental agencies. The list must include the organization name, address, telephone number, and individual to contact.
8. A current copy of Arizona License Registration/Certification.
9. Proposal Cost Form for the first year are to be firm. Price change requests for subsequent years will be subject to negotiation at the time of renewal, require approval by the District, and may result in non-renewal of the contract.
10. The form of contract for any award made as a result of this proposal will be a District purchase order (issued annually), referencing this RFP, which shall be considered a part of the contract. The amount will be based upon the fees shown in the proposal, and will take into consideration previous and anticipated expenses for the forthcoming year. If your firm will require the District to sign an additional or separate contract, a copy of the proposal contract must be included with the proposal.
11. Offer and Acceptance (page 3 of this solicitation).

SPECIAL EDUCATION SERVICES FOR STUDENTS (Supplemental #2) (Hourly Rate)

PROPOSAL COST FORM

Company Name

I/We, the undersigned, propose to provide the service necessary for the scope of work and specifications. *(Please expand spreadsheet as an attachment if additional fields for data entry are required. Note company name on each attached sheet.)*

I/We further declare that I/we have carefully read and examined all information to the referenced Request for Proposal. I/We agree to comply with the Districts rules, regulations and policies.

Hourly Cost for Evaluation Assessment Services:

Speech	Occupational	Physical	Therapy Assistants	Vision	Hearing	Orientation/ Mobility	Psychological Assessment	Assistive Technology	Bilingual Assessment
\$	\$	\$	\$	\$	\$	\$	\$	\$	\$

Hourly Cost for Consultation/Training Services:

Speech	Occupational	Physical	Therapy Assistants	Vision	Hearing	Orientation/ Mobility	Psychological Assessment	Assistive Technology	Bilingual Assessment
\$	\$	\$	\$	\$	\$	\$	\$	\$	\$

Hourly Cost for Therapy Services:

Speech	Occupational	Physical	Therapy Assistants	Vision	Hearing	Orientation/ Mobility	Psychological Assessment	Assistive Technology	Bilingual Assessment
\$	\$	\$	\$	\$	\$	\$	\$	\$	\$

SPECIAL EDUCATION SERVICES FOR STUDENTS (Supplemental #1)

Company Name

Hourly Cost for the Following Teachers

Hourly Rate

Vision Impairment	
Hearing Impairment	
Orientation/Mobility	
Special Education	

Identify language and type of Bilingual Assessment you are able to provide:

BILINGUAL ASSESSMENT		
Language	Type	Hourly Rate
Spanish	Speech	\$
Spanish	Psychological	

Check each area you or your agency is qualified to evaluate and fee per evaluation:

- Compute accessibility and need \$ _____
- Need for communication aids \$ _____
- Adaptive/Mobility devices \$ _____
- Training/Technical assistance \$ _____
- Other \$ _____

The Offeror should indicate potential price increases during the second through fourth year of the contract (if extended by the District):

Maximum percentage of increase for year two: _____ % Maximum percentage of increase for year four: _____ %
 Maximum percentage of increase for year three: _____ % Maximum percentage of increase for year five: _____ %

SPECIAL EDUCATION SERVICES FOR STUDENTS (Supplemental #1)

Company Name

I/We can obtain a background check.

I/We can obtain a reference check.

I/We can obtain drug testing.

I/We can obtain fingerprinting.

We can provide professional liability insurance in the amount of \$_____.

We would be willing to allow other members of the "GPPCS" to piggyback and purchase from the contract if awarded through this RFP. Each school district may have unique requirements above and beyond those required in this RFP. Therefore, it is incumbent on the successful Offeror to determine if he will be able to provide services under this solicitation document. *Your response to this question will not be used as part of the evaluation criteria. It is our intent, as a member of the GPPCS, to offer other districts the opportunity to save time, effort and paperwork by combining our purchasing power, whenever possible.*

Name of Company Proposing

Date Signed

Authorized Signature/Local Representative

Telephone/Fax Number

Type Name and Position Held with Company

Mailing Address

City

State

Zip



CERTIFICATE OF INSURANCE

PRIOR TO COMMENCING SERVICES UNDER THIS CONTRACT, THE CONTRACTOR MUST FURNISH THE DISTRICT, CERTIFICATION FROM INSURER(S) FOR COVERAGES IN THE MINIMUM AMOUNTS AS STATED BELOW. THE COVERAGES SHALL BE MAINTAINED IN FULL FORCE AND EFFECT DURING THE TERM OF THIS CONTRACT, AND SHALL NOT SERVE TO LIMIT ANY OTHER CONTRACTOR OBLIGATIONS.

NAME AND ADDRESS OF INSURANCE AGENCY:	COMPANY LETTER	COMPANIES AFFORDING COVERAGE:
	A	
	B	
NAME AND ADDRESS OF INSURED:	C	
	D	

LIMITS OF LIABILITY MINIMUM - EACH OCCURRENCE		COMPANY LETTER	TYPE OF INSURANCE	POLICY NUMBER	DATE POLICY EXPIRES
BODILY INJURY: PER PERSON	\$1,000,000.00		COMPREHENSIVE GENERAL LIABILITY FORM PREMISES OPERATIONS CONTRACTUAL INDEPENDENT CONTRACTORS PRODUCTS/COMPLETED OPERATIONS HAZARD PERSONAL INJURY BROAD FORM PROPERTY DAMAGE EXPLOSION & COLLAPSE (IF APPLICABLE) UNDERGROUND HAZARD (IF APPLICABLE)		
EACH OCCURRENCE	\$2,000,000.00				
PROPERTY DAMAGE	\$1,000,000.00				
OR	_____				
BODILY INJURY AND PROPERTY DAMAGE COMBINED	\$1,000,000.00				
SAME AS ABOVE			COMPREHENSIVE AUTO LIABILITY INCLUDING NON-OWNED (IF APPLICABLE)		
NECESSARY IF UNDERLYING IS NOT ABOVE MINIMUM			UMBRELLA LIABILITY		
STATUTORY EACH ACCIDENT	\$ 100,000.00		WORKMEN'S COMPENSATION AND EMPLOYER'S LIABILITY		
			OTHER		

THE KYRENE SCHOOL DISTRICT IS ADDED AS ADDITIONAL INSURED AS REQUIRED BY STATUTE, CONTRACT, PURCHASE ORDER OR OTHERWISE REQUESTED. IT IS AGREED THAT ANY INSURANCE AVAILABLE TO THE NAMED INSURED SHALL BE PRIMARY OF OTHER SOURCES THAT MAY BE AVAILABLE.

IT IS FURTHER AGREED THAT NO POLICY SHALL EXPIRE, BE CANCELLED OR MATERIALLY CHANGED TO AFFECT THE COVERAGE AVAILABLE TO THE DISTRICT WITHOUT THIRTY(30) DAYS WRITTEN NOTICE TO THE DISTRICT. THIS CERTIFICATE IS NOT VALID UNLESS COUNTERSIGNED BY AN AUTHORIZED REPRESENTATIVE OF THE INSURANCE COMPANY.

NAME AND ADDRESS OF CERTIFICATE HOLDER:	DATE ISSUED _____

	AUTHORIZED REPRESENTATIVE



NO BID RESPONSE

Material and/or Service: Outside Provider for Special Education Services

Bidders not responding to this solicitation are asked to complete this form. Please fax this form to (480) 783-4033 or return by mail to:

Kyrene School District No. 28
Purchasing Department
8700 South Kyrene Road
Tempe, AZ 85284

Company Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Reason for NO BID:

- Do not handle product/service
- Unable to respond due to current staff availability and/or business conditions
- Insufficient time
- Unable to meet terms, conditions, specifications or requirements as described within the solicitation due to:

Other: _____

This *NO BID* response is authorized by: _____
Signature

Title

- Please check one:
- Retain our company on the mailing list for future solicitations.
 - Please remove our company from the mailing list.
 - Please remove our company from this commodity or service only.